# Supplemental Statement

OMB No. 1105-0002

Pursuant to Section 2 of the Foreign Agents Registration Act of 1938, as amended.

	Month Period Endin	(Insert o	iste)	
Name of Registrant		Registrati	on No. 929	
Japan Economic Institute of A	merica			
Business Address of Registrant				
1000 Connecticut Avenue, N.W.	Washington. I	OC 20036		
,, ,		ISTRANT		
1. Has there been a change in the informa	ation previously furn	ished in connecti	on with the following	:
(a) If an individual:				
(1) Residence address	Yes □	No □		
(2) Citizenship	Yes □	No □		
(3) Occupation	Yes □	No 🗆		
(b) If an organization:				
(1) Name	Yes □	No 🖾	-	
<ul><li>(2) Ownership or control</li><li>(3) Branch offices</li></ul>	Yes □ Yes □	No ⊠ No ⊠	•	
2. Explain fully all changes, if any, indica	ted in item 1.		,	
IF THE REGIST	RANT IS AN INDIVIDUA	L, OMIT RESPONSE	TO ITEMS 3, 4, and 5.	
	are officers director		la aftha maisteomt du	
3. Have any persons ceased acting as partreperiod? Yes □ No ☑	iers, officers, director	rs or similar officia	us of the registrant du	ring this 6 month reporting
		rs or similar officia	is of the registrant du	ring this 6 month reporting
period? Yes □ No ⊠				ring this 6 month reporting
period? Yes □ No ⊠		on Ö 👸 😤	S S S	ring this 6 month reporting  Date Connection  Ended
period? Yes \(\sigma\) No \(\sigma\)  If yes, furnish the following information	n;	· · · · · · · · · · · · · · · · · · ·	S S S	Date Connection

Formerly OBD-64

4.	Have any persons become Yes □ No ☑	ne partners, officers, direc	tors or similar officials d	uring this 6 month	reporting period?
	If yes, furnish the following	g information:			
	Name	Residence Address	Citizenship	Position	Date Assumed
5.	Has any person named in Yes □ No □	Item 4 rendered services di	rectly in furtherance of the	nterests of any foreig	gn principal?
	If yes, identify each such	person and describe his serv	ices.		
6.		n with the registrant during	, who have filed a short form this 6 month reporting perio		No □
	Name	Positio	n or connection		Date terminated
	Eileen M. Doherty	Polit	ical Analyst	•	August 11, 1989
7.		gistrant directly in furtherar	been hired as employees or ince of the interests of any fo Yes ☑ No □		
	If yes, furnish the following	ng information:			
	Name	Residence Address	Position connectio	-	ate connection began
	Hideo Takahashi	9911 Pomona Drive Bethesda, MD 208		conomist Aug	ust 1, 1939

TT E:/\D	1000		TITLE
II—FOR	M. IL TO	PRIN	JIPAL

(PAGE 3)

8.	Has your connection with any foreign prinicpal ended during this 6 month reporting period?	Yes □	No 🖾
	If yes, furnish the following information:		
	Name of foreign principal	Date	of Termination
9.	Have you acquired any new foreign principal during this 6 month reporting period?	Yes □	No Ø
	If yes, furnish following information:		
	Name and address of foreign principal		Date acquired
10.	In addition to those named in Items 8 and 9, if any, list the foreign principals whom you conforment of Japan	tinued to repres	ent during the
	III—ACTIVITIES		-
11.	During this 6 month reporting period, have you engaged in any activities for or rendered any so named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐	ervices to any fo	reign principal
	If yes, identify each such foreign principal and describe in full detail your activities and service	ces:	
	Government of Japan	•	
	See attached listing of activities		•

<sup>&</sup>lt;sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12.	During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity <sup>2</sup> as defined below Yes 🖾 No 🗆	?
	If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registran arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery names of speakers and subject matter.	ıt
	The answer to question 11 has listed all of the activities of the Institute during the period of the report. Some, but not all, of these activities may constitute activity as defined by the Act.	
		_
13.	In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all c your foreign principals? Yes $\square$ No $\square$	f
	If yes, describe fully.	

<sup>&</sup>lt;sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign publicies of the United States or with reference to the political party.

#### IV—FINANCIAL INFORMATION

14. (	(a)	RECEIPTS-	MONIES
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During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes \(\mathbb{Z}\) No \(\mathbb{D}\)

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.3

Date	From W	Vhom		Purpo	se	Amount
July 12, 1989	Governmen	it of	Japan	To cover of the In	the expenses stitute	\$172,107.00
October 11, 1989	tt	Ħ	***	11	11	172,107.00

Total \$344,214.00

#### (b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes \(\sigma\) No \(\sigma\)

If yes, furnish the following information:

Name of Date Description of foreign principal received thing of value

Purpose

<sup>&</sup>lt;sup>1</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising cumpaign. See Rule 201(e).

<sup>4</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

					(PAGE 6)
15.	(a) DISBURSEMENTS-MONIES  During this 6 month report  (1) disbursed or expended a  this statement?		ty on behalf of a	ny foreign principal	named in Items 8, 9 and 10 of
	(2) transmitted monies to a	iny such foreign principal?	Yes □	No ⊠	
	If yes, set forth below in the monies transmitted, if any,	e required detail and separately to each foreign principal.	for each foreign	n principal an accou	nt of such monies, including
	Date	To Whom		Purpose	Amount
	See the attached lis	sting.			
•	•				
	·				

15. (	During this 6 more connection with a Yes \( \square\$ No	nth reporting period, have you activities on behalf of any for	disposed of anything eign principal named	of value <sup>s</sup> other than moin items 8, 9 and 10 of	oney in furtherance of or in f this statement?
}	If yes, furnish the foll	owing information:			
	Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
ì l (	During this 6 month rother person, made an	TTICAL CONTRIBUTIONS reporting period, have you from y contributions of money or ot by primary election, convention	her things of value <sup>5</sup> in o	connection with an elec	tion to any political office, or
I	f yes, furnish the follo	owing information:		·	
. 1	Date	Amount or thing of value	Name politic organiza	cal	Name of candidate
		V-POI	JITICAL PROPAGANI	DA	
beli sect gove in th poli over viol	nmunication or expreseves will, or which he tion of the public with ernment of a foreign of the United States racial tical, or religious disorthrow of any governmence.)	Act defines "political propaga ssion by any person (1) which intends to, prevail upon, indo thin the United States with a ountry or a foreign political parall, religious, or social dissension rder, civil riot, or other conflict ment or political subdivision of	n is reasonably adapte octrinate, convert, indu reference to the politicity or with reference to s, or (2) which advocate involving the use of for f any other American r	d to, or which the pers ce, or in any other way ical or public interests the foreign policies of the es, advises, instigates, on ce or violence in any other republic by any means	son disseminating the same influence a recipient or any policies, or relations of a he United States or promote r promotes any racial, social ner American republic or the involving the use of force o
16.	During this 6 month defined above?	reporting period, did you prep Yes □ No □	oare, disseminate or ca	use to be disseminated	any political propaganda a
	IF YES, RESPOND TO T	HE REMAINING ITEMS IN THIS S	ECTION V.		

5Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

17. Identify each such foreign principal.

Foreign Ministry, Government of Japan

18.	During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda?  Yes  No  No						
	If yes, identify each such foreign principal, spe	cify amount,	and indicate for wha	at period of time.			
19.	During this 6 month reporting period, did your propaganda include the use of any of the followard Radio or TV broadcasts Magazine or	wing:			ssemination of political		
	articles		-		_		
	☐ Advertising campaigns ☐ Press release	es	☐ Pamphlets or of publications		res or eeches		
	□ Other (specify)	- 11					
20.	During this 6 month reporting period, did you of following groups:	isseminate or	cause to be dissemi	nated political propag	ganda among any of the		
		lewspapers		□ Libraries			
	••	ditors		☑ Educational i			
	☐ Other (specify)		r associations	□ Nationality gr	oups		
21.	What language was used in this political propa English	ganda:	(specify)				
22.	Did you file with the Registration Section, U.S. disseminated or caused to be disseminated du						
23.	Did you label each item of such political propa Yes ☑ No □	ganda materi	al with the statemen	nt required by Sectio	n 4(b) of the Act?		
24.	Did you file with the Registration Section, U.S. propaganda material as required by Rule 401 u			nation Report for eac No □	ch item of such political		
	VI—EX	HIBITS AND	) ATTACHMENTS				
25.	EXHIBITS A AND B						
	(a) Have you filed for each of the newly acqui	ed foreign pr	incipals in Item 9 th	ne following:			
	Exhibit $A^6$ Yes $\square$ No $\square$ Exhibit $B^7$ Yes $\square$ No $\square$	N.A.					
	If no, please attach the required exhibit.						
	(b) Have there been any changes in the Exhib during this six month period? Yes	-	oreviously filed for a lo 🖾	ny foreign principal	whom you represented		
	If yes, have you filed an amendment to the	ese exhibits?	Yes □	No 🗆			
	If no, please attach the required amendme	nt,					

The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.
The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26.	EXHIBIT C (PAGE
	If you have previously filed an Exhibit $C^8$ , state whether any changes therein have occurred during this 6 month reporting period. Yes $\square$ No $\square$
	If yes, have you filed an amendment to the Exhibit C? Yes □ No □
	If no, please attach the required amendment.
27.	SHORT FORM REGISTRATION STATEMENT
	Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement Yes ☑ No □
	If no, list names of persons who have not filed the required statement.
acc	The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement an attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true an urate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth curacy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is no hin his (their) personal knowledge.
othe or b	Both copies of this statement shall be signed and sworn to before a notary public or person authorized to administer oaths by the agent, if the registrant is an individual, a majority of those partners, officers, directors or persons performing similar ions who are in the United States, if the registrant is an organization.)  (Type or print name under each signature)  William J. Barnds
	Subscribed and sworn to before me at
thi	s 27 th day of January , 19 90

Control Asignature of notation of the officers

Notary Public, District of Columbia

My Commission Expires September 14, 1994

The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

Answer to Question 11 on page 3.

#### REPORTS

# JEI Report A

From July 1, 1989 to September 30, 1989, JEI prepared 12 issues of JEI Report A. (Nos. 26A-37A)

- 26A Japan's Relations With The Koreas
- 27A Japan's Expanding U.S. Manufacturing Presence: 1988 Update
- 28A U.S. Foreign Economic Policy Outlook: The View From Capitol Hill
- 29A The Changing U.S.-Japan Microcomputer Market
- 30A Japanese Housing: The International Dimension
- 31A Japan's Foreign Direct Investment In Developing Countries
- 32A Japanese Politics: A New Era?
- 33A 1989 Update On The Liberalization Of Japanese Financial Markets
- 34A Japan's Commercial Aircraft Industry: Trying To Pull Out Of A Stall
- 35A State Export Promotion Efforts To Japan
- 36A Productivity Growth In Japan
- A Japanese Economist Looks At The U.S.-Japan Trade Imbalance:
  An Interview With Masaru Yoshitomi Of The Economic Planning Agency

# JEI Report B

During the period JEI issued 12 reports in the series entitled JEI Report B. This series analyzes the latest developments affecting U.S.-Japan relations. (Nos. 26B-37B)

- 26B LDP Suffers Another Setback
  Baker Proposes Pan-Pacific Organization
  Investment Boom Raises Questions
  Koito Rebuffs Pickens
  Japan Expands U.S. Access To Mobile Phone/Radio Markets
- 27B Uno Faces Challenging Summit
  Philippine Aid Pledged
  Asean Dialogue Partners Meet
  FY 1990 Spending Guidelines Set
  Surging Private Capital Spending Grabs Increased Share Of Funds
- 28B Uno In Background At Paris Summit
  Brady Plan Endorsed At Summit
  Tokyo Announces \$35 Billion Recycling Plan
  Japan Finds Rough Path To 1992

Business Leaders Debate U.S.-Japan Relations Senate Banking Committee Examines Defense Industrial Base Notes: Structural-Adjustment Talks

- Uno Resigns After LDP Election Setback
  Political Implications Of The Upper House Elections
  Consumption Tax On Center Stage
  Japan's Trade Surplus Dips
  Supermarket Shopper Shakes Japan's M&A Market
  Senate Looks At Structural-Adjustment Talks
  Notes: Shipbuilding Subsidies; U.S.-Japan Legislation
- Japanese Election Process For New Prime Minister
  Japanese Election Results Cloud Consumption Tax Future
  Yen Slightly Stronger Depite Election Setback
  Foreign Investment Issue Reappears On Capitol Hill
  DAT Domestic Debut?
  Extension of U.S. Steel Quotas Puts Japan's Mills In Bind
  Notes: Mexican Debt Plan; FSX
- Japan's Current Account Surplus Shrinks
  Forecasters Upbeat On Japanese Economy
  Japan Maintains Cautious China Stance
  Senate Passes Burdensharing And FSX Measures
  Interference Clouds HDTV Picture
  Capitol Hill Responds To Steel VRA Extension
  Treasury Drafts Exon-Florio Implementing Regulations
  Notes: Asian Finance And Investment Corp.
- 32B Kaifu Chooses Cabinet
  Economic White Paper Identifies Structural Changes In Japan
  MITI Reports On Foreign Subsidiaries
  Tokyo Supports U.N. Peacekeeping Fund
  Notes: Steel
  Statistical Supplement
- Japan Experiencing Labor Pains
  Small Firms Still Strong, MITI Says
  Philippines Reaches Agreement On Debt
  Asean Ponders Pacific Economic Cooperation Plan
  Japan, U.S. Vary Approaches To Reduce CFCs
  Notes: Japan's China Policy
- Japanese Primary Dealers Safe, For Now
  Assets In Japan Top Those In United States
  Japanese Firms Hike Investment Plans, Again
  Government Agencies Grapple With Illegal Workers
  Tokyo Conference To Focus On Global Warming
  Japan-EC Set Pact On Chip Pricing
  Returning Congress To Focus On Domestic Issues
  Widening Bilateral Trade Gap Ups Stakes For SII Talks
  JEI Personnel Changes

- Kaifu Visits Washington
  Kaifu Announces Aid To Mexico
  Opposition Party Conflicts May Impede Coalition-Building
  Initial FY 1990 Budget Requests Up
  Japanese Bank Giants To Merge
  Japan Tries International R&D
  Antitrust Moves To The Front Burner
  Notes: SII Talks; Japanese Construction Market
- JDA Remains Skeptical Of Glasnost
  Japanese-Soviet Businessmen Seek To Expand Ties
  Originating Rules Of Origin
  ITC Hears Fewer Unfair Foreign Pricing Complaints
  LDP Begins Review Of Consumption Tax
  Global Warming Confronted From Many Angles
  Notes: NTT Stock; FSX; U.S. HDTV Program; Iranian Petrochemical
  Plant
- Japan's Economy Slips A Notch
  Labor Shortage Worries Japanese Industry
  Japanese Banks Enlarge U.S. Presence
  Tokyo Restoring Links To China
  Polls Indicate Voter Ambivalence To LDP
  Opposition's Upper House Domination Could Hamper Government Agenda
  Notes: Pickens And Koito; Drift-Net Fishing; Ivory Ban

#### Japan-U.S. Business Report

During the period JEI published three issues of Japan-U.S. Business Report, which analyzes commercial developments in Japanese and American markets. This is written in Washington from Japanese-language and English-language sources (e.g., trade journals, newspapers and the like). (Nos. 238-240)

## Japan Economic Survey

During the period JEI published three issues of Japan Economic Survey. This monthly publication highlights developments affecting U.S.-Japan economic relations and is circulated on a complimentary basis to approximately 3,500 policy-interested Americans. These include senators, congressmen, executive branch officials, business executives, journalists and academics. The Japan Economic Survey includes a "commentary" section featuring the opinions of guest contributors on economic issues of interest. (Volume XIII, Nos. 7-9)

No. 7 Upper House Elections Set
Foreign Investment in Japan
JEI Reports
Japan's China Policy
Month in Review
Japanese Industry Profits
Subcabinet Talks
Issue Briefs

Dollar Dances
Yen Watch
House Democratic Leadership and Trade
Business Briefs
Profile: Women in Japan's Labor Force
Commentary: Koichi Kato

No. 8 Uno Resigns
JEI Reports
Consumption Tax
Month in Review
SII Launched
Trade Surplus Dips
Issue Briefs
Yen Watch
Election Impact on Yen
Business Briefs
Profile: Outlook for the Japanese Economy
Commentary: Masaru Yoshitomi on the Japanese Economy

No. 9 Kaifu Elected New Prime Minister
The Kaifu Cabinet
JEI Reports
High Definition Television
Month in Review
Japan-Targeted Defense Measures
Japanese Primary Dealers in the U.S. Market
Yen Watch
Japanese Assets Soar
Business Briefs
Profile: Research and Development in Japan
Special Report: U.S.-Japan Competition in Microcomputers

#### 2. PUBLICATIONS

There were no special publications during this period.

# 3. REPRESENTATION

# William J. Barnds

On July 31 discussed Japanese political developments and U.S.-Japan security relations with Richard Bush, Staff Consultant of the Subcommittee on Asian and Pacific Affairs of the House Foreign Affairs Committee.

On August 1 discussed plans for a conference on U.S.-Japan relations to be sponsored jointly by JEI and the Japan-America Society of Southern California with Steven Clemons, Executive Director of the latter organization.

On August 2 discussed U.S.-Japan relations with Patricia Kearns, Executive Director of the Japan-America Society of Washington, D.C.

On August 3 discussed Japanese political developments and their likely impact on U.S.-Japan relations with Professor Susan Pharr of Harvard University.

On August 3 discussed Japanese political and economic developments with Dr. Edward Lincoln, Senior Fellow at The Brookings Institution.

On August 3 discussed Asian political developments with David Gries of the National Intelligence Council.

On August 4 discussed the outlook for U.S.-Japan relations with Robert Payne, Executive Director of the Japan-America Society of Central Florida.

On August 4 discussed Japan's domestic and foreign economic policies and outlook with Marlo Lewis, Staff Consultant to the Subcommittee on International Economic Policy of the House Foreign Affairs Committee.

On August 8 discussed U.S. and Japanese policies toward Southeast Asia and U.S.-Japan relations with Professor Akio Watanabe of Tokyo University.

On August 9 discussed U.S.-Japan economic issues affecting American corporations with Roger F. Swanson, President of the U.S.-Japan Business Council, Inc.

On August 9 discussed U.S. policy toward a Pacific Basin economic organization with Paul Kriesberg, Senior Associate of the Carnegie Endowment for International Peace.

On August 10 discussed possible areas of cooperation between JEI and the Japan-America Society of Pennsylvania with Patricia Winton, Executive Director of the latter organization.

On August 10 discussed various proposals for Pacific Basin economic cooperation with Mark Borthwick, Executive Director of the U.S. National Committee for Pacific Economic Cooperation.

On August 10 discussed U.S.-Japanese cooperation regarding economic development in the Philippines with Christopher Sigur, Vice President for Asian Programs of the Carnegie Council on Ethics and International Affairs.

On August 15 discussed U.S.-Japan trade and investment developments with J. Frank Alspaugh of the Sovran Bank and Barbara Nesbitt, Executive Director of the Japan-Virginia Society.

On August 21 discussed issues involving research on U.S.-Japan relations with Lyndley Sloan, Executive Director of the Japan-U.S. Friendship Commission.

On August 22 discussed trends in U.S. policy toward Japan, and the likely consequences for U.S.-Japan relations if a JSP-led government came to power, with Professor Masayuki Fukuoka of Komazawa University.

On August 24 discussed Japan's foreign aid program with Dr. David Steinberg, an economic consultant and free-lance writer.

On September 12 discussed U.S.-Japan economic issues with Professor Steven Cohen of American University.

On September 12 attended an Asia Society luncheon at which William Brooks of the U.S. Embassy in Tokyo, Carl Green of Millbank, Tweed, Hadley & McCloy, and Yoshihara Komori of Sankei Shimbun spoke on the subject "Confrontation or Cooperation: U.S.-Japan Economic Relations After the 1988 Trade Act."

On September 13 discussed U.S.-Japan trade relations and issues with Professor James Cody of Ohio University.

On September 13 discussed the changing pattern of Japanese trade with Randolph Mye of the Office of the Western Hemisphere of the Department of Commerce.

On September 13 discussed the Japanese commercial aircraft industry with Dr. John Makin, Director of Fiscal Policy Studies at the American Enterprise Institute.

On September 14 discussed Japanese investments in manufacturing in Michigan with William Flynn, Senior Vice President of the National Bank of Detroit.

On September 15 discussed U.S.-East Asian relations and Japan-Asean relations with Jusuf Wanandi, President of the Center for Strategic and International Affairs of Indonesia.

On September 19 attended a luncheon seminar at the American Enterprise Institute (AEI) at which Senator William V. Roth Jr., Minister Yoshio Karita of the Japanese Embassy, and Dr. John Makin of the AEI spoke on "Sharing World Leadership? A New Era for America and Japan."

On September 19 discussed evolving trends in U.S.-Japan economic and security relations with Professor Satashi Bando of Chubu University.

On September 20 discussed U.S.-Japan economic relations with Professor Hugh Patrick of Columbia University.

On September 20 discussed Japanese political developments and U.S.-Japan security relations with Dr. Richard Bush, Staff Consultant of the Subcommittee of Asian and Pacific Affairs of the House Foreign Affairs Committee.

On September 25 discussed infrastructure development in the Pacific Rim and evolving multinational management practices with Jiro Tokuyama of the Mitsui Research Institute.

On September 26 discussed Japanese investment in Georgia with Robert Harlin of Powell, Goldstein, Frazer and Murphy of Atlanta.

On September 26 discussed U.S.-Japan student exchange programs with Dr. William F. Dorrill, President of Longwood College of Farmville, Virginia.

On September 27 discussed U.S. and Japanese fiscal policies and the economic impact of Japanese investment in the U.S. with Dr. John Makin, Director of Fiscal Studies at the American Enterprise Institute.

On September 27 attended a lecture at the School of Advanced International Studies by Professor Kenneth Lieberthal of the University of Michigan on "The Implications of the 1989 Upheavals in China."

On September 28 discussed cosponsorship of a seminar between JEI and the Japan-America Society of Pennsylvania with Patricia Winton, Executive Director of the latter organization.

On September 29 discussed the outlook for U.S.-Japan relations with Professor Robert Scalapino, Director of the East Asian Institute at the University of California (Berkeley).

On September 29 discussed plans for a seminar to be cosponsored by JEI and the Japan-America Society of Oregon with Dixie McKeel, Executive Director of the latter organization.

# Susan MacKnight

On July 19 discussed Japanese machine tool industry with Gary Guenther of Congressional Research Service.

On July 27 discussed Japanese investment in the American chemicals industry with Clarket Slade of ICI Americas Inc.

## Jon Choy

On July 13 attended a conference on U.S.-Japan joint ventures and foreign direct investment held by the Japan Society of New York.

On July 20 discussed Japan's capital markets with James Jackson, Congressional Research Service.

On July 28 discussed Japan's general trading companies and U.S. state export promotion efforts with William Donegar, George Washington University law student.

On July 31 discussed current U.S.-Japan relations with Neil Dunay, C. Itoh & Co. (America) Ltd.

On August 1 discussed Japanese activity in the U.S. merger and acquisition market with Lawrence Bear, Global Economic Action Institution.

On August 2 provided information on Japan's general trading companies to Cheryl Nowitz, Brookings Institution.

On August 3 discussed current U.S.-Japan trade negotiations with Liz Creel, SJS Associates.

On August 3 discussed Japan's aerospace industry with Ellen Frost, United Technologies.

On August 4 discussed Japan's financial liberalization with J. Brown, professor at University of Denver.

On August 9 discussed Japan's artificial intelligence situation with Victoria Keda, U.S. Department of Commerce.

On August 15 provided data on Japan's research and development to Steve Cook, Center for Strategic and International Studies.

On August 22 provided trade statistics to Allen Goodman, APCO.

On August 23 discussed U.S.-Japan relations with Terasawa Katsuaki, Rand Corp.

On August 24 provided data on Japanese direct investment in the U.S. car parts market to Tony Lee, GTE Automotive Lighting division.

On August 28 discussed Japan's research and development policies with Anne Reid, Cyber Corp.

On August 31 provided data on Japanese corporate finance to Weiss Research, Inc.

On September 12 provided data on Japanese household goods distributors to Lawrence Olson and Jon Lubick, KPMG Peat Marwick & Main.

On September 13 discussed recent developments in Sino-Japan relations with Eric Peterson, Center for Strategic and International Studies.

On September 25 discussed recent developments in Japanese corporate tax policy with Lawrence Olson, KPMG Peat Marwick & Main.

#### Barbara Wanner

On July 3 talked with John Bennett of the Korea Economic Institute regarding Japan-South Korean economic relations.

On July 7 spoke with Scott Parnell of Dorf and Stanton (New York) regarding Japanese companies' "good corporate citizenship" programs.

On July 21 spoke with Tom Gallagher of Shearson, Lehman, Hutton regarding the implications of the July 23 upper house elections in Japan.

On July 24 met with Pamela Ernest of Honeywell Co. regarding U.S. defense industrial base initiatives.

On July 27 attended Washington International Trade Association luncheon program featuring Deputy U.S. Trade Representative Linn Williams.

On August 8 spoke with Robert M. Orr Jr. of Temple University-Japan regarding developments in Japanese domestic politics.

On August 8 spoke with Mary Alexander of Matsushita Electric Corp. of America regarding the implications for U.S.-Japan relations of the July 23 upper house election in Japan.

On August 11 spoke with Jim Pierce of the State Department concerning the upper house election outcome in Japan.

On August 16 met with Robin Goldberg of Mitchell Hutchines regarding developments in Japanese domestic politics..

On August 23 spoke with Susan Walsh of Pratt & Whitney regarding programs for American executives on doing business in Japan.

On August 24 spoke with Robert Levine of the Treasury Department regarding the FSX project. Also sent him copies of JEI-published reports on this subject.

On September 8 spoke with Michael Chinworth, Massachusetts Institute of Technology, regarding the FSX project and defense industrial base concerns.

On September 14 spoke with Gregg Rubinstein, InTecTran, regarding developments in U.S.-Japan defense relations.

On September 21 met with Shinsuke J. Sugiyama of the Embassy of Japan regarding developments in U.S.-Japan defense relations and the Status of Forces Agreement.

On September 22 met with Hallock Northcott, Matsushita Electric Corp. of America regarding implications for U.S.-Japan relations of Japanese domestic political developments.

## Douglas Ostrom

On July 5 discussed direct marketing in Japan with Joe Kaplan, Express Technologies, Inc. of Scottsdale, Arizona.

On July 6 had lunch with Bob Dekle, an economics professor at Boston University.

On July 13 provided information on historic trends of per capita income in Japan and other data to Michael S. Vaughn of Central Missouri State University.

On July 17 discussed Soviet Union debt with Sue McGuire of Rand Corp., Santa Monica, California.

On July 17 provided information on Japanese investment in the Asian NICs to Carl Delfeld, staffer at the Joint Economic Committee.

On July 17 discussed forecasts of the Japanese GNP to the year 2000 with Jim Arrowsmith of Texaco. New York.

On July 18 discussed Japanese net assets abroad with Allison Roach, International Trade Administration, Commerce Department.

On July 24 discussed the Japanese stock market with Mr. Vaish of the Congressional Budget Office.

On July 25 discussed a variety of issues relating to the Japanese economy with Mike Smitka, an economics professor at Washington and Lee University, Lexington, Virginia.

On July 26 discussed Japanese plant and equipment spending with Allen Lenz of the Chemical Manufacturers Association.

On August 2 discussed the Japanese savings rate with Tom Bombelles, a trade consultant with International Business-Government Counsellors, Inc.

On August 4 discussed Japanese plant and equipment spending with Jean Bratton of the Timken Co. of Canton, Ohio.

On August 4 discussed Japanese insurance companies with Erik Scheinkopf of Senator Daniel Inouye's office.

On August 7, discussed Japanese-owned banks in the United States with Jean Strarren, Old Kent Bank of Grand Rapids, Michigan.

On August 9 discussed Japanese input-output tables with Dr. Kahn of Syllogistics, Springfield, Virginia.

On August 10 discussed Japanese GNP data with Yu Hsiang, a professor at Southeastern Louisiana University.

On August 11 discussed LDC debt in my office with Scott McLoughlin, a student at Princeton University.

On August 16 discussed imported car sales in Japan with Ken Clark, Japanese Consulate-General, New York.

On August 17 discussed Japanese direct investment abroad with Cheryl Nowitz of Brookings Institution.

On August 21 met Hideaki Ouchi and Yasuhiko Ebina of the Japan Socialist Party and Yasu Nakada of Sohyo in my office and discussed a variety of issues relating to the Japanese economy and politics.

On August 23 discussed Japanese exports to the United States with Peter Nicholas, a consultant.

On August 26 discussed Japanese insurance companies with Julie Kravetz, a Washington attorney.

On August 30 discussed a variety of issues with Becky Kalmans of the New School for Social Research, New York.

On August 30 discussed a variety of issues involving the Japanese economy with Helen Raymaker, Cigna Insurance Co.

On September 5 discussed Japanese living costs with Marianna Bertucci of Ernst and Young.

On September 5 discussed the proposed Mitsui-Taiyo Kobe bank merger with C.J. Stanicka of the Labor Education Department, Ohio State University.

On September 5 discussed Japanese GNP data with Peter Engstrom of Price, Waterhouse.

On September 7 discussed innovation by small Japanese firms with Kitty Gillman of the Office of Technology Assessment.

On September 8 discussed Japanese GNP data for 1987 and 1988 with Bob Martin of Kokusai Securities, New York.

On September 8 discussed Japanese technology and small business with Richard Florida, Carnegie-Mellon University.

On September 15 discussed consumer credit in Japan with a staffer from Senator Edward Kennedy's office.

On September 20 discussed personal savings in Japan with Dan Schwartz of Ulmer Brothers, New York.

On September 20 discussed Pacific Rim trade with Japan with Mindy Kotler, Search Associates, a Washington consulting firm.

On September 21 met in my office with Professor Bando of Chubu University and discussed labor issues in Japan.

On September 22 attended the Japan Economic Seminar at the Brookings Institution. The subjects covered were illegal alien workers in Japan and Japanese firms as prototype Schumpeterian enterprises.

On September 25 discussed financial and non-financial assets of Japanese firms with Dan Schwartz of Ulmer Brothers of New York.

On September 25 discussed the Japanese savings rate with Leyla Woods of the Commerce Department.

On September 25 discussed Japanese antitrust law with Matt Wright of the Antitrust Division of the Justice Department.

#### Gretchen Green

On July 14 met Yasumasa Nagamine, First Secretary, Embassy of Japan, to discuss recent developments in Japanese foreign aid.

On July 20 attended a hearing on the Structural Impediments Initiative talks before the Senate Finance Committeee's subcommittee on international trade.

On July 26 met Peter Ide, Project Officer, Overseas Economic Cooperation Fund, to discuss loan elements of Japan's foreign aid programs and debt recycling.

On July 27 spoke with Kristen Jenci, Bretton Woods Committee, and provided information about Japan's official development assistance.

On August 2 attended a breakfast conference of the U.S. Chamber of Commerce's International Forum where Sen. John Heinz (R, Penn.) spoke about U.S. trade and high technology issues.

On August 3 met Julie Coons, Japan Desk, Department of Commerce, to discuss state and federal level cooperation on export promotion efforts to Japan.

On August 3 met Patricia Hahn, Legislative Analyst, Embassy of Japan, to discuss forthcoming congressional initiatives that may impact Japan.

On August 4 met Haven Pell and Julie Bohlen, Assistant Vice President, KRC Pacific Partners Limited, to discuss state export promotion to Japan and the role consulting firms play.

On August 7 spoke with Oscar Wu, Wave Hill Associates, and provided information about Japan's \$35 billion recycling plan and Tokyo's support for the Brady Plan.

On August 8 spoke with Nobuko Kamimura, Wilson Center, about congressional interest in Japanese foreign aid.

On September 7 attended a reception for a visiting Keidanren delegation, which was involved with the Japan International Development Organization (JAIDO).

On September 8 attended a JAIDO conference sponsored in conjunction with the U.S. Chamber of Commerce at which American companies learned how to become involved in JAIDO-sponsored projects in developing countries.

On September 8 attended a JAIDO conference sponsored in conjunction with the Wilson Center that looked at private sector efforts in Japan to increase foreign aid.

On September 21 attended a breakfast conference sponsored by the U.S. Chamber of Commerce where Sen. Lloyd Bentsen (D, Texas) spoke about U.S. trade issues and competitiveness.

On September 21 attended a hearing before the Senate Foreign Relations Committee's East Asian and Pacific affairs subcommittee about various proposals to create a Pacific forum.

On September 29 met Lori Forman, U.S. Agency for International Development, and discussed the possibilities for U.S.-Japan cooperation in foreign aid and U.S. perceptions of Japanese aid programs.

# Pat Murdo

On July 12 and July 17 talked with Jennifer Whitaker, Council on Foreign Relations, about environmental issues pertinent to Japan.

On July 17 provided information to Joan Sokolovski of the Congressional Research Service about Japan's health insurance system.

On July 19 provided Laura Graham of Price Waterhouse with information on Japan's environment.

On July 20 talked with Deborah Candeub of Nissho Iwai to try to determine the headquarters and affiliation of a company that was being written about for the <u>Japan-U.S. Business Report</u>.

On August 1 talked with Paul Linellan of the American Import Car Dealers Association about complaints he had heard regarding Japan's environmental practices toward logging and fishing.

On August 25 had lunch with Yasuhiro Shimizu of the Environment Agency at the Japanese embassy to discuss Japan's environment.

On August 30 talked with Patty Kuhar of United Mine Workers about Japan's health insurance system.

On September 6 talked with Susan Conbeir of the Center for Global Change about women in environment in Japan, Japan's Environment Agency and other similar issues.

On September 14 talked with Susan Conbeir of the Center for Global Change about Japanese opinion polls on the environment and global warming trends.

On September 19 talked with Irving Mitzner of the Center for Global Change about the environment conferences in Japan in mid-September.

On September 27 attended a Japan-America Society in Washington presentation on Japanese press perceptions of the U.S.-Japan relationship.

# 4. SPEECHES AND PRESENTATIONS BY JEI OFFICIALS

On September 26 William J. Barnds spoke to the third Japanese Investment and Business Seminar sponsored by the Japan-Virginia Society in Richmond, Virginia on "U.S.-Japan Relations in Perspective: Interplay of Economics, Foreign Policy and Defense."

#### 5. PRESS AND MEDIA RELATIONS

#### William J. Barnds

On August 14 provided information on U.S. economic relations with Japan to Susumu Awanohara of the <u>Far Eastern Economic Review</u>.

On August 29 provided information on issues facing Prime Minister Kaifu and President Bush during their upcoming meeting to Richard Lawrence of the <u>Journal of Commerce</u>.

On September 11 provided information on the U.S.-Japan Structural Impediments Initiative to Richard Lawrence of the <u>Journal of Commerce</u>.

#### Susan MacKnight

On July 21 discussed U.S.-Japan relations with Susumu Awanohara of <u>Far</u> <u>Eastern Economic Review</u>.

On July 24 discussed Japanese investment in the United States with Elizabeth Weener of <u>Business Week</u>.

On July 25 discussed Japanese investment in the U.S. automotive industry with Joe Ward of the <a href="Louisville Courier-Journal">Louisville Courier-Journal</a>.

On July 27 discussed tie-ups between Japanese heavy industrial companies and American high technology firms with Geneveive Leon of the <u>San Jose Business Journal</u>.

## Jon Choy

On July 7 provided statistics on spending by the Ministry of International Trade and Industry to Emily Winer, New York Times.

On July 7 discussed Japan's industrial structure with Dora Jenko, Worldwide Industry.

On August 1 discussed Japanese foreign direct investment in the food industry with Robert Messing, Food Business Magazine.

On August 11 provided data on Japan's computer market to Jake Schlessinger, Wall Street Journal (Japan).

On August 14 provided data on Japan's computer market to Liz White, The Economist, London.

On August 16 provided data on Japan's labor market to William Armbruster, <u>Journal of Commerce</u>.

On August 28 discussed the upcoming Structural Impediments Initiative talks with Steve Watkins, <u>Inside U.S. Trade</u>.

On August 31 discussed Japan's policy to develop high-definition television with Jim Carbone, <u>Electronic Purchasing Magazine</u>.

On September 7 discussed Japan's international research and development efforts with Robert Eldridge, <u>Europe 1992</u>.

## Barbara Wanner

July 27 spoke with Teresa Watanabe of the <u>San Jose Mercury News</u> of the implications for U.S.-Japan relations of the July 23 upper house elections in Japan.

On August 24 spoke with Robert Levine of the Treasury Department regarding the possibility of a JES interview with Treasury Under Secretary for International Affairs David Mulford.

On September 5 spoke with Cynthia Carlisle, Overseas Development Council, regarding the posssiblity of a JES interview with Richard Feinberg, ODC executive vice president.

On September 7 spoke with Greg McCarthy, press secretary, regarding the possibility of a JES interview with Sen. Bill Bradley.

On September 8 spoke with Michael Chinworth, Massachusetts Institute of Technology, regarding a possible JES interview.

On September 19 interviewed Richard Feinberg, executive vice president of the Overseas Development Council, for publication in the October issue of JES.

# Douglas Ostrom

On July 11 discussed Japanese plant and equipment spending with Chuck Friedhoff, <u>Investors Daily</u>.

On July 13 discussed Japanese automakers profits with Lance Jones, a reporter with the St. Louis Post-Dispatch.

On July 17 and July 18 discussed Japan as the fastest growing industrial country with Sandy Kirsen, Fortune.

On July 17 discussed Japanese interest rates with Fred Katayama, Fortune.

On July 17 discussed Japanese capital spending with Bob Deans, <u>Atlanta Constitution</u>.

On July 19 and July 20 discussed Japanese financial and banking developments in fiscal year 1988 with Michael Cacace, American Banker.

On July 25 discussed the Japanese housing market with Margaret Hartley of the Glen Falls, New York <u>Post-Star</u>.

On August 7 provided information on the cash earnings of Japanese workers to Peter Pavilionis of <u>USA Today</u>.

On August 11 discussed Japanese disposable income with Jennifer Linn of the Philadelpia Inquirer.

On August 14 discussed Japanese capital spending plans with Cristiana Bonvonzeppelin of Forbes.

On August 24 was interviewed on camera by Kathy Siefert of ESPN's Nation's Business on the subject of Japanese asset levels.

On August 24 discussed Philippine debt with Susumu Awanohara of the <u>Far</u> <u>Eastern Economic Review</u>.

On August 29 and August 30 discussed Japanese net worth with Darienne Dennis, Fortune.

On August 30 discussed the Mitsui-Taiyo Kobe merger with Jim Kraus, American Banker.

On August 30 discussed the Bush-Kaifu talks with Chuck Friedhoff, <u>Investors</u> <u>Daily</u>.

On September 11 discussed the use of work and leisure time in Japan with Alexa Bell, <u>Investors Daily</u>.

On September 19 discussed Japanese ownership of U.S. banking and non-bank financial assets with Alyssa Goldberg of the <u>Financial Times</u>, New York.

On September 20 discussed Japanese culture and business with Maow Lin, <u>Best of Business Magazine</u>.

On September 20 discussed Japanese banks in the United States with Chuck Friedhoff, Investor's Daily.

#### Gretchen Green

On September 11 spoke with Bill Glasgall, International Economics Editor, Business Week, about Japanese foreign aid.

#### Pat Murdo

On August 1 talked with Steve Shirley of the <u>Great Falls</u> (Montana) <u>Tribune</u> about a story he was doing on a problems with a research project in Montana aimed at promoting Japanese investment.

#### 6. SPECIAL FUNCTIONS

On September 18 JEI held a colloquium at which Professor Nathaniel Thayer, Johns Hopkins University's School of Advanced International Studies, discussed recent developments in Japanese politics. The meeting was attended by 22 people representing Kozo Keikaku Engineering; Far Eastern Economic Review; Woodrow Wilson International Center for Scholars; House Foreign Affairs Committee; Journal of Commerce; Department of State; Commission of U.S.-Japan Relations; General Council of Trade Unions (Sohyo); Congressional Research Service; House Ways and Means Committee; National Journal; U.S.-Japan Business Council, Inc.; Embassy of Japan; and JEI.

On September 28 JEI held a colloquium at which Carl Green of Milbank, Tweed, Hadley and McCoy discussed the role of law in the Japanese society and the role of foreign lawyers in Japan. The meeting was attended by 18 people representing <u>Far Eastern Economic Review</u>; United Technologies; Kyodo News Service; the Office of U.S. Trade Representative; Wilkie, Farr and Gallagher; Lerch and Co.; U.S. Dept. of State; Toshiba International Corp.; the Japan-U.S. Friendship Commission; the Congressional Research Service; the Embassy of Japan; and JEI.

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#### REPORTS

# JEI Report A

From October 1, 1989 to December 31, 1989, JEI prepared 10 issues of JEI Report A. (Nos. 38A-47A)

- 38A U.S.-Japan Defense Relations: An Update
- 39A Statistical Profile
- 40A Japan's Energy Policy: 1988 Update
- 41A Japan's Foreign Aid Policy: 1989 Update
- 42A Japan As An International Creditor: New Economic And Political Realities
- 43A Structural Changes In Japan's Distribution System
- 44A Pacific Economic Cooperation: Washington's New Asian Strategy?
- 45A Japan's Satellite Development Program Revisited
- 46A Japan's Telecommunications Market: 1989 Update
- 47A Japan And South Asia

#### JEI Report B

During the period JEI issued 10 reports in the series entitled JEI Report B. This series analyzes the latest developments affecting U.S.-Japan relations. (Nos. 38B-47B)

- Opposition Parties Reveal Tax Reform Plan
  G-7 Intervention Lowers Dollar
  Decision Stalled on IMF Quota Increase
  Diplomatic "Blue Book" Notes Relaxation of East-West Tensions
  Senate Ponders Pacific Basin Forum
  Notes: NTT Reform; Sohyo-Rengo Merger; Steel
- 39B LDP On The Rebound?
  High Land Prices Hit Local Areas
  Japan's Insurers Angle For Position
  Japan Cautious On Global Futures Mart
  Senate Reviews Japan's Satellite Policies
  Notes: Canon/Apple Investigation; Illegal Workers
- 40B BOJ Hikes Discount Rate
  Drafting New Fiscal Goal Sets Off Debate
  Hills Stresses Cooperation, Free Trade
  Capitol Hill Queries Openness Of Japanese Markets
  Japanese Banks Face New U.S. Pressures

U.S.-Japan Defense Officials Meet in Tokyo Notes: Small Business Telephone Systems

- Japan's Trade Surplus Shrinks
  Japanese Banks Enmeshed In Mergers And Acquisitions
  Japanese Companies Globalize Fund-Raising
  Pachinko Payoffs: Another Recruit Scandal?
  Legislators Seek To Raise Importance Of Trade On U.S. Agenda
  Japan's U.S.-Bound Steel Quota Cut
  Notes: Ivory Ban
- Uruguay Round Enters New Phase
  IMF, GATT See Healthy World Trade And Financial Flows In 1988
  Japan Expands Aid To Eastern Europe
  Congressional Measures Target Foreign-Owned Companies
  Notes: Opposition Tax Bills; Manufactured Imports;
  Semiconductors
- FTC Panel Takes On The Regulators
  One-Yen Bid Stirs Domestic And Foreign Criticism
  Kaifu Reelected Prime Minister
  APEC Meeting Ends On Positive Note
  SII Hearings Run Parallel To Talks
  Boeing Discussing New Project With Japanese Airframe Builders
  Notes: Japanese Banks And Mexico
- Japanese Investment Surge Worries Washington
  Japan Debates Higher Retirement Age
  Tokyo Ponders East European Reforms
  U.S. HDTV Picture Still Fuzzy
  United States, Japan Agree To Expand Air Service
  Washington Disappointed By Slow Pace of SII Talks
  Notes: Sino-Japanese Ties; No Emissions Timetable
- Japan's Current Account Surplus Shrinks
  All Quiet On The Yen Front
  Washington Watchful On Japanese Construction
  IC Patent Granted To Texas Instruments
  Top Soviet Official Seeks Thaw In Japanese-Soviet Relations
  Japan And Israel Discuss Ties
  Notes: Aid to Eastern Europe; Small Business Telephone Systems
- LDP, Opposition Parties Gear Up For Lower House Elections
  LDP Finalizes Tax Reform Plan
  United States Pushes Japanese Antitrust Enforcement
  Political Interests At Loggerheads Over Old-Growth Forests
  Super 301 Discussions Held
  Notes: Export Controls; Immigration Law
  Statistical Supplement
- Japanese GNP Rebounds
  Proposed FY 1990 Budget Up 9.7 Percent
  Congress Adjourns, Leaves Back Burners On
  FSX Project Finally May Get Off The Ground
  Burdensharing Provisions Enacted Into Law
  White House Steel Program In Place
  Notes: Forklifts

# Japan-U.S. Business Report

During the period JEI published three issues of Japan-U.S. Business Report, which analyzes commercial developments in Japanese and American markets. This is written in Washington from Japanese-language and English-language sources (e.g., trade journals, newspapers and the like). (Nos. 241-243)

# Japan Economic Survey

During the period JEI published three issues of Japan Economic Survey. This monthly publication highlights developments affecting U.S.-Japan economic relations and is circulated on a complimentary basis to approximately 3,500 policy-interested Americans. These include senators, congressmen, executive branch officials, business executives, journalists and academics. The Japan Economic Survey includes a "commentary" section featuring the opinions of guest contributors on economic issues of interest. (Volume XIII, Nos. 10-12)

- No. 10 Japan's Economy
  Tokyo's FY 1990 Budget
  JEI Reports
  SII Talks Begin
  Japan Internationalizes R&D
  Month In Review
  Consumption Tax Debate
  Issue Briefs
  Yen Watch
  Dollar Weakens
  Business Briefs
  Data Bank
  Commentary: Richard E. Feinberg
- No. 11 Trade Talks
  Japan's Trade Surplus Down
  JEI Reports
  Canon/Apple Investigation
  Japan's Steel VRA
  Month in Review
  Defense Talks
  LDP Gains
  Yen Watch
  BOJ Hikes Discount Rate
  Business Briefs
  Profile: Land Prices in Japan
  Commentary: Kozo Uchida
- No. 12 Japan's Construction Market
  Fujitsu-Hiroshima Deal
  JEI Reports
  Bilateral Air Accord
  Month in Review
  APEC Meeting
  Issue Briefs
  Japanese Corporate Investment
  Yen Watch
  Yen/Dollar Rate Stabilizes

Business Briefs
Data Bank
Commentary: Robert A. Feldman

#### 2. PUBLICATIONS

JEI published the 1988 update of its report entitled <u>Japan's Expanding U.S.</u>
<u>Manufacturing Presence</u>. Twenty-one hundred copies were distributed to subscribers to JEI publications as well as to the Embassy of Japan and all the Consulates General of Japan.

# 3. REPRESENTATION

#### William J. Barnds

On October 3 discussed Sino-Japanese-American relations with Mary Brown Bullock, Secretary of the Asian Program of the Woodrow Wilson International Center for Scholars.

On October 3 discussed Soviet foreign policy in Asia with Yevgeniy Afansayev, Counselor for Asian Affairs at the Soviet embassy.

On October 3 discussed Japanese banking in the U.S. with Richard Briggs of the Los Angeles law firm Peterson, Ross and Schlaerd.

On October 4 discussed corporate strategies of U.S. and Japanese firms with Dick Nanto of the Economics Division of the Congressional Research Service.

On October 4 discussed U.S.-Japanese-Soviet relations with Peter Polonka, Senior Research Fellow at the Strategic and Defense Studies Center of the Australian National University.

On October 4 discussed congressional attitudes on U.S.-Japan issues with Ira Wolf, Legislative Assistant to Senator John D. Rockefeller IV.

On October 4 attended a World Affairs Council meeting at which Undersecretary of the Treasury David Mulford spoke on "The Evolving International Strategy on the Third World Debt Issue."

On October 5 discussed plans for cosponsorship of a seminar on U.S.-Japan relations by JEI and the Japan-America Society of Oregon with Dixie McKeel, Executive Director of the latter organization.

On October 5 attended the Japan-America Society of Washington's Public Affairs Dinner at which Congressman Richard Gephardt and Yotaro Kobayashi, President of Fuji Xerox spoke on "The U.S.-Japan Relationship at the Crossroads."

On October 10 discussed U.S.-East Asian relations with Paul Kreisberg, Senior Associate at the Carnegie Endowment for International Peace.

On October 10 discussed Pacific Basin economic development with Mark Borthwick, Executive Director of the United States National Committee for Pacific Economic Cooperation. On October 11 discussed developments regarding the yen as an international currency with Dr. Robert Feldman, Vice President of Salomon Brothers.

On October 11 discussed U.S.-Japan economic relations with Dr. Edward Lincoln, Senior Associate at The Brookings Institution.

On October 11 discussed U.S.-Japan economic relations with Robert Payne, Executive Director of the Japan-America Society of Central Florida.

On October 12 discussed the Japan economy with Timothy Glover of Old Dominion University, Norfolk, Virginia.

On October 12 discussed Japanese defense and foreign policy with Dr. John Endicott of Georgia Institute of Technology.

On October 12 discussed the work of Japan's Office of Trade Ombudsman with Robert Capp, Executive Director of the State of Washington Council on International Trade.

On October 12 discussed U.S. foreign economic policy with Clyde Prestowitz, Senior Associate at the Carnegie Endowment for International Peace.

On October 16 discussed Japanese security policy with Dr. Norman Levin of The Rand Corporation.

On October 16 discussed U.S. and Japanese policies toward key Asian issues with Dr. Kent Calder, holder of the Japan Chair at the Center for Strategic and International Studies in Washington, D.C.

On November 3 discussed the outlook for U.S.-Japan relations with Barry Smernoff, a private consultant.

On November 3 discussed Japan's international economic position with George Bull, Director of the Anglo-Japanese Economic Institute.

On November 6 discussed U.S. and Japanese foreign policy issues with Professor Daniel Okimoto of Stanford University.

On November 6 discussed information resources on Japan in the U.S. with Tamiyo Togasaki of International House of Japan.

On November 8 discussed U.S.-Japan capital flows with Dr. Edward Lincoln, Senior Fellow at The Brookings Institution.

On November 8 discussed the possible development of a yen bloc with Dr. Robert Feldman of Salomon Brothers.

On November 9 discussed Japanese corporations views on corporate citizenship in the U.S. with General Richard Stillwell, U.S.A. (Ret.)

On November 13 discussed likely trends in Japan's defense policies with Dr. John Endicott, Professor of Political Science at Georgia Institute of Technology.

On November 15 discussed U.S.-East Asian relations with Dr. Richard Bush, Staff Consultant to the Subcommittee on Asian and Pacific Affairs of the House Foreign Affairs Committee.

On November 15 discussed possible institutional arrangements to deal with U.S.-Japan economic disputes with Kan Ito, editor of <u>Inside Japan</u>.

On November 15 discussed U.S. foreign relations with Asian countries with Professor Thomas Thornton of SAIS.

On November 17 discussed Japanese economic policies with Dr. Edward Lincoln of The Brookings Institution.

On November 20 discussed U.S. direct investment in Japan with Teresa Curran of the Office of International Investment of the Department of the Treasury.

On November 21 discussed comparative capital costs in Japan and the U.S. with Dr. Robert Feldman of Salomon Brothers.

On November 21 discussed the possibility of holding a conference on U.S.-Japan agricultural trade in Portland, Oregon with Donald Lerch of Lerch & Co.

On November 27 discussed Japanese political developments with Dr. Richard Bush, Staff Consultant on the Subcommittee on Asian and Pacific Affairs of the House Foreign Affairs Committee.

On November 28 discussed Japanese direct investment in the U.S. with Arch Roberts, Staff Consultant on the House Foreign Affairs Committee.

On November 29 discussed U.S.-Japan trade and investment issues with Yoshifumi Abe, Assistant General Manager of the Research Division of Mitsui and Co., Tokyo and Lawrence Bruisir of the Washington office of Mitsui and Co.

On November 29 discussed Asian affairs with Jusuf Wanandi, Chairman of the Indonesian Center for Strategic and International Studies.

On December 1 discussed U.S.-Japan relations with Lindley Sloan, Executive Director of the Japan-U.S. Friendship Commission.

On December 1 discussed attitudes in Massachusetts toward Japanese investment with Patricia Givens of the Office of Instructional Trade and Development of the Commonwealth of Massachusetts.

On December 4 attended a dinner sponsored by the Japan-America Society of Southern California at which E. Toyoda, president of Toyota Motor Corporation, spoke on "The U.S.-Japan Relationship in Perspective."

On December 5 discussed trends in Japanese domestic politics and Japanese foreign policy with Professor Hans Baerwald of the University of California at Los Angeles.

On December 5 discussed U.S.-East Asian relations with Faranak Van Patten, Executive Director of the Southern California office of The Asia Society.

On December 6 discussed U.S.-East Asian investment and capital flows with John Barber of the WSGP Corp.

On December 7 discussed U.S.-Japan-European economic relations with Dr. Charles Wolf, Chairman of the Department of Economics at the Rand Corporation.

On December 11 attended a meeting at the Institute for International Economics to discuss a study by Fred Graham and Paul Krugman on "Foreign Direct Investment in the United States."

On December 11 discussed U.S. foreign economic policy with Edward Masters, President of the National Planning Association.

On December 12 discussed plans for cosponsoring a seminar with the Japan-America Society of Rhode Island with Maureen Mezei, Executive Director of that organization.

On December 13 discussed U.S.-East Asian relations with Paul Kreisberg, Senior Associate at the Carnegie Endowment for International Peace.

On December 19 discussed the activities of Japanese trading companies with Professor Leon Hollerman of St. Olaf's College, Northfield, Minnesota.

On December 19 discussed plans for a seminar to be cosponsored by JEI and the Japan-America Society of Oregon with Dixie McKeel, Executive Director of the latter organization.

On December 20 discussed U.S.-East Asian issues with Professor Robert Scalapino of the University of California (Berkeley).

#### Susan MacKnight

On October 5 discussed the international construction business with Don Wrieth of Kiewit Construction  $\operatorname{Co.}$ 

On October 6 discussed Japan's supercomputer industry with Carl Green of Milbank Tweed.

On October 27 discussed Japan's aerospace industry with George Eberstadt of the U.S. Office of Technology Assessment.

On December 12 discussed Japanese research and development with Lawrence Hardy of the U.S. General Accounting Office.

#### Jon Choy

On October 5, provided data on Japan's per capita income to Ms. Machiko of the Population Reference Bureau.

On October 11, provided data on Japan's economy and government spending to Frank Botelho, Federal Highway Administration.

On October 12, discussed Japan's fishing policies with Alan McNow, Tele-Press Associates, Inc.

On October 12, discussed Japan's financial liberalization program with James McNaughton, U.S. State Department.

On October 13, provided data on Japan's microcomputer market to Pat Johnson, U.S. Commerce Department.

On October 16, discussed Japan's drift-net fishing policies with Deanna Ciarlante, Duke University, Durham, North Carolina.

On October 16, discussed U.S.-Japan relations with Steven Schlosstein, SBS Associates, Inc.

On October 16, provided data on Japan's research and development expenses and economy to Holly Knaff, Scan C2C.

On October 16, discussed Japan's television market with Jean McFadden, Rice University, Houston, Texas.

On October 16, provided data on Japan's economy to Gail Mussleman, Immaculata College, Immaculate, Pennsylvania.

On October 17, discussed Japan's response to the EC's 1992 banking directive with Vickie Gipson, House Banking Committee.

On October 24, discussed the liberalization of Japan's telecommunications market with Ikuo Ohashi, Councilor, Embassy of Japan.

On October 26, discussed the internationalization of Japanese corporations with Ken Baker, graduate student, American University, Washington, D.C.

On October 26, discussed implementation of the Maekawa reports with Holly Knaff, Scan C2C.

On October 27, discussed U.S.-Japan negotiations with Alan Goodman, Apco.

On November 6, discussed Japanese-Soviet relations with Barry Smernoff, private consultant.

On November 6, provided information on U.S.-Japan cooperation in research to Mariko Yamamura, International Business Councilors.

On November 6, discussed Japanese attitudes toward the China market with Roz Daly, U.S.-China Business Council.

On November 16, discussed Japan's financial markets with Mr. Frederico, Cast Management Consultants.

On November 18, provided data on trading volume of Japan's foreign exchange markets to Mike Vlahos, U.S. State Department.

On November 22, discussed Nippon Telegraph and Telephone Corp.'s procurement policies with James Reilly of Rudder, Finn & Rotman.

On November 27, discussed the role of the Japanese government in developing high-definition television with Peter Ray, graduate student, American University.

On November 28, provided information on Japan's high-definition television program to Professor Mark Fruin, NCAD, France.

On December 18, discussed the liberalization of Japan's telecommunications market with Robert Crandall, Brookings Institution.

On December 19, provided data on Japan's merger and acquisition market to Lori Gregg, the Wyatt Co.

On December 20, discussed Japan's high-definition television program with H. J. Kim, Winthrop, Stimson, Putnam & Roberts.

#### Barbara Wanner

On October 2 met with Linda Silver of the Korea Economic Institute regarding Japan-South Korean economic relations and congressional developments.

On October 4 attended World Affairs Council luncheon discussion featuring Treasury Under Secretary David Mulford.

On October 6 talked with Gregg Rubinstein of InTecTran concerning Defense Science Board report on defense technology transfers in the Pacific Rim.

On October 16 spoke with Steven B. Schlosstein of SBS Associates regarding the FSX project and the trade/defense linkage in U.S.-Japan relations.

On October 19 met with Michael Call of Mitsubishi International regarding Bush administration policy toward Japan.

On October 20 sent information on tax policy in Japan (compiled from JEI Reports written by Jon Choy) to Douglas Holtz-Eakin of the President's Council on Economic Advisers.

On October 23 met with Joel Johnson of the Aerospace Industry Association concerning congressional and administration consideration of weaknesses in the U.S. defense industrial base.

On October 25 spoke with Richard Bush of the House Foreign Affairs Subcommittee on Asian and Pacific Affairs concerning the administration's Pacific Rim initiative.

On October 25 spoke with Jim Pierce of the State Department concerning the administration's Pacific Rim initiative.

On October 26 met with Dennis Baker, an American University graduate student, concerning U.S.-Japan defense relations.

On October 26 met with Mark Borthwick of the U.S. National Committee for Pacific Economic Cooperation regarding the administration's Pacific Rim Initiative.

On November 1 met with Richard Kessler of the Senate Foreign Relations Committee concerning the administration's Pacific Rim initiative.

On November 7 met with Tamiyo Togasaki of International House of Japan regarding U.S.-based research organizations that focus on providing information on Japan and U.S.-Japan relations.

On November 7 spoke with Barry Smernoff, consultant, regarding Japanese-Soviet relations.

On November 16 attended a luncheon seminar hosted by Women In International Trade on the U.S. trade policymaking structure.

On November 17 spoke with Chris Ball, an American University graduate student, regarding the FSX project.

On December 11 attended holiday reception hosted by Nissan America Corp.

On December 12 spoke with Jim Pierce of the State Department concerning the FSX project.

On December 18 met with Lt. Commander Torkel Patterson of the Defense Department concerning the FSX project and other developments in U.S.-Japan defense relations.

On December 27 met with Shinichi Kitajima of the political section of the Embassy of Japan concerning prospects in Japan's relations with Eastern European countries and the Soviet Union.

#### Douglas Ostrom

On October 6 met with Phyllis Genther, Department of Commerce.

On October 10 provided information on Japanese prices over the past five years to Eliott Wolff, American International Healthcare.

On October 11 discussed exchange rate movements with Susan Rochford, U.S.-Japan Business Council.

On October 11 discussed intellectual property rights in Japan with Mary Mogee, independent consultant, Great Falls, Virginia.

On October 17 provided Japanese GNP data to Ann Reed, C2C Span, a Washington information company.

On October 18 had lunch with Tomasz Mroczkowski, a professor at American University.

On October 19 provided Steve Cohen, a professor at American University, with Japanese trade figures.

On October 24 discussed Mitsubishi Bank with Gary Donovan, a student at Wichita State University, Kansas.

On October 25 provided information on Japanese weather patterns to Jim Arrowsmith, an economist with Texaco in New York City.

On October 26 heard Kent Calder of CSIS and Princeton University speak at the Japan Commerce Association on Japanese political economy.

On October 27 discussed keiretsu with Thomas Kelil of Dewey Ballantine.

On October 31 discussed Japanese women in the labor force with Lorrain French, Mitsui & Co.

On November 2 attended a seminar on the use of telecommunications in banking at CSIS.

On November 6 discussed Japanese inventory ratios with George Krumbaher, a Washington consultant.

On November 8 met with Julie Gorte and John Alic of the Office of Technology Assessment to discuss a report they are doing on the cost of capital in Japan.

On November 8 spoke to Mary Ann DiStursco of the Canadian Imperial Bank of Commerce on the consumer price index of Japan.

On November 10 spoke to Jerry Segal of PMW Papers on the Japanese savings rate.

On November 10 spoke with and on November 22 had lunch with Fred Bransman, Rebuild America, on a variety of topics dealing with U.S. and Japanese economic policies.

On November 14 spoke with John Jelasic of the Department of Commerce on the Japanese consumer price index.

On November 21 spoke with Tim Mitchell of the University of Baltimore Law School on Japanese real estate prices.

On November 22 spoke with Holly Knauss of C2C Span about land use in Japan.

On November 22 spoke with Maria Woodward of SRI about Japanese commercial and investment banks.

On November 22 spoke with Jim McCullough, a graduate student at Boston University, about Japanese consumer spending.

On December 5 spoke with Jesse Krier of Dewey Ballantine about the Japanese Fair Trade Commission.

On December 6 spoke with Hugh Howith of the Securities and Exchange Commission about Japanese securities companies.

On December 7 spoke with Lester Davis about the new international Japanese input-output table.

On December 11 spoke with Mr. Virion of ICI Americas about the Japanese role in the Brazilian debt moratorium of 1987.

On December 14 spoke with Raj Chawla of the General Accounting Office concerning inbound and outbound Japanese investment.

On December 14 spoke with Wendy Beck of Management Advisory Services on the long-term yen rate.

On December 14 heard Jim Fallows speak at the Japan Commerce Association at the Westin Hotel in Washington.

On December 19 spoke with Scott Laughlin, a graduate student at Princeton, about the Pacific Basin economic council.

On December 21 spoke with Familia Imlaub of Dean-Witter, New York, about Japanese interest rates.

#### Gretchen Green

On October 4 attended a Senate Committee on Commerce, Science and Transportation Subcommittee on Foreign Commerce and Tourism hearing on The Japanese Space Industry: The American Commercial Challenge.

On October 10 discussed Japan's foreign aid programs and the possibilities of coordinated U.S.-Japan development projects with Brad Druhot, Deputy Chief, Program and Policy Guidance, U.S. Agency for International Development.

On October 11 attended a Joint Economic Committee hearing on The Japanese Market: How Open Is It?

On October 25 attended a House Committee on Foreign Affairs Subcommittee on Asian and Pacific Affairs hearing about Recent Developments in South Asia.

On October 26 spoke with Ken Banka, student from American University, about congressional affairs affecting Japan and U.S.-Japan trade.

On October 26 attended a lecture by Kent Calder, professor at Princeton University, about U.S.-Japan relations.

On October 27 attended an International Forum lecture sponsored by the U.S. Chamber of Commerce where U.S. Trade Representative Carla Hills spoke about U.S. trade policy and the Uruguay Round of multilateral trade talks.

On October 30 spoke with Jill Yacone, Office of Representative Bernard Dwyer, about social movements in Japan since the implementation of a consumption tax and the rise in power of the Japan Socialist Party.

On November 2 provided information to Jennifer Puchta, Americas Company Inc., about Japan's efforts to alleviate Third World Debt, the Miyazawa plan and Japan-Latin America relations.

On November 3 attended an International Forum lecture sponsored by the U.S. Chamber of Commerce where Rufus Yerxa, Deputy U.S. Trade Representative, spoke about the Uruguay Round of multilateral trade talks and the 1988 Omnibus Trade and Competitiveness Act.

On November 6 attended a Senate Finance Committee Subcommittee on International Trade hearing on the Structural Impediments Initiative talks.

On November 7 attended a Senate Finance Committee Subcommittee on International Trade hearing on the Structural Impediments Initiative talks.

On November 8 provided information to Erik Peterson, Center for Strategic International Studies, on Japan's economic assistance to Poland and Hungary.

On November 10 attended an International Forum lecture sponsored by the U.S. Chamber of Commerce where Karel Van Wolferen spoke about the revisionist theory of Japan and its international implications.

On November 15 attended a House Committee on Banking, Finance and Urban Affairs Subcommittee on Economic Stabilization hearing on Foreign Investment in the United States.

On November 15 attended a seminar at the Reischauer Center, Johns Hopkins University School of Advanced International Studies, about foreign direct investment in the United States.

On December 14 attended a lecture by James Fallows, <u>Atlantic Monthly</u>, where he spoke about the revisionist theory of Japan and the future of U.S.-Japan relations.

On December 15 attended a Women in International Trade luncheon lecture about the upcoming trade agenda in Congress.

#### Pat Murdo

On October 16 met with Lawrence Bogard, Lawrence Ebner and two other lawyers with McKenna, Conner & Cuneo to exchange information on Japanese environmental laws and provide information about Japan's legal system and JEI publications.

On October 22-25 attended a Mansfield Center for Pacific Affairs conference in Bozeman, Montana on "Covering the Pacific Environment" at which Japanese officials, academicians and journalists joined U.S. and other Pacific Rim representatives to discuss environmental topics and how they are covered in the news media.

On November 27 talked with Frieda Sherman, a freelance researcher and writer in Palo Alto, California, about Japan's health care system and sent her a copy of JEI Report No. 16A, April 21, 1989.

On December 11 met with Dan Curran, a graduate student, and talked about Japan's attitude toward the environment.

On December 11 attended a holiday reception hosted by Nissan America Corp.

On December 24 informally met with Montana Gov. Stan Stephens and talked about Montana's trade efforts in Japan, among other topics.

# Hideo Takahashi

On November 17 discussed U.S.-Japan SII (Structural Impediments Initiative) talks with Marie G. Kissel of the Department of Commerce.

On December 1 discussed U.S.-Japan SII talks with Glen S. Fukushima of the Office of U.S. Trade Representative.

On December 5 discussed U.S.-Japan SII talks and Japan's distribution system with Raymond J. Ahearn of the Congressional Research Service.

On December 14 discussed Japanese companies' procurement policy with Phyllis A. Genther of the Department of Commerce.

On December 15 discussed Japan's distribution system with Edward W. Kloth, Jr. of the Department of State.

On December 20 discussed Japan's price structure with Robert Lawrence of the Brookings Institution.

# 4. SPEECHES AND PRESENTATIONS BY JEI OFFICIALS

On October 12 Gretchen Green lectured to a class from American University about U.S.-Japan relations, burdensharing, foreign aid and congressional issues affecting Japan.

On October 17 Douglas Ostrom spoke before an international business class at American University on the subject of Japanese productivity.

On November 13 William J. Barnds spoke to the Foreign Policy Seminar at American University on "U.S.-Japan Economic Relations."

On November 16 Douglas Ostrom spoke before the National Association of Business Economists, Portland Chapter in Portland, Oregon on the subject of U.S.-Japan economic interdependence.

On November 16 Douglas Ostrom answered questions before the Oregon Council on Economic Education in Portland, Oregon on the subject of U.S.-Japan economic relations.

#### 5. PRESS AND MEDIA RELATIONS

#### William J. Barnds

On October 3 provided information to Susumu Awanohara of the <u>Far Eastern</u> <u>Economic Review</u> on issues involving construction firms in Japan.

On November 2 provided information to William Schmidt of the <u>Washington Kiplinger Letter</u> on Japanese energy policy.

On November 3 provided information to Robert Pare of <a href="The New York Times">The New York Times</a> on JEI activities.

On November 6 provided information to Ed Lachica of <u>The Asian Wall Street</u> <u>Journal</u> on the debate in the U.S. over Japanese economic practices and the appropriate American response.

On November 20 provided information to Edward Welles of <u>Inc. Magazine</u> on Japanese investment in the U.S.

On December 26 provided information on Japanese economic trends to Richard Lawrence of <a href="https://doi.org/10.1007/journal-of-commerce">The Journal of Commerce</a>.

On December 27 provided information on the likely evolution of U.S. attitudes toward foreign investment in the next few years to Paul Goodsell of <a href="The Omaha World Herald">The Omaha World Herald</a>.

#### Susan MacKnight

On October 27 discussed acquisitions in Japan with Evelyn Richards of the Washington Post.

On October 30 discussed Japanese investment in the U.S. beef industry with Brian Leary of Channel J, Boston.

On October 31 discussed exports of cars to Japan from transplant factories in the United States with David Heath of the Louisville Courier Journal.

On November 1 discussed Japanese investment in the U.S. manufacturing sector with John Hoerr of <u>Business Week</u>.

On November 2 discussed Japanese investment in New York State with Susan Sachs of Newsday.

On November 13 discussed Japanese investment in the United States with Steve Dryden of the <u>International Herald Tribune</u>.

On November 22 discussed grant of semiconductor patent to Texas Instruments Inc. with David Landis of USA Today.

On November 22 discussed grant of semiconductor patent to Texas Instruments Inc. with Tom Steiner-Threlkeld of the <u>Dallas Morning News</u>.

On December 14 discussed employment in Japanese-affiliated U.S. automotive plants with Lindsay Chappell of <u>Automotive News</u>.

#### Jon Choy

On October 3, discussed the liberalization of Japan's financial markets with Michael Matsumoto, Financial News Network.

On October 5, discussed the liberalization of Japan's financial markets with Jennifer Lewington, The Globe & Mail.

On October 6, discussed strategies of Japanese banks overseas with John Curran, Fortune.

On October 6, discussed Japan's Postal Savings System with Paul Kay, Whittle Communications.

On October 11, provided data on Japan's economy to Robert Rast, Newhouse News Service.

On October 16, discussed Japanese corporate support for research and development with Steve Dryden, <u>International Herald Tribune</u>.

On October 18, discussed the role of Japan's construction industry in the wake of the California earthquake with Paula Green, <u>Journal of Commerce</u>.

On October 20, discussed the role of Japanese trading companies in financing small, innovative American firms with Eugene Carlson, <u>Wall Street</u> Journal.

On October 20, provided trade and economic data on Japan to Charles Thurston, <u>Journal of Commerce</u>.

On December 21, discussed Japan's public works construction market, <u>Journal</u> of Commerce.

#### Barbara Wanner

On October 16 interviewed Koso Uchida for November issue of <u>Japan Economic Survey</u> (JES).

On October 16 spoke with Lisa Goddard of the Commerce Department concerning arranging a JES interview with Susan Schwab, director general of the U.S. and Foreign Commercial Service.

On October 31 corresponded with Richard Goldstein, a New York-based lawyer, concerning the possibility of publishing one of his articles in JES.

On October 31 granted on-the-record (taped) interview on Japan-Soviet relations to Steve Herman of AP radio.

On November 8 spoke with Marlene Cannon of United Technologies Corp. regarding potential JES interview of William Paul, UT executive vice president.

On November 9 spoke with Ellen Frost of United Technologies Corp. regarding potential JES interview of William Paul, UT executive vice president.

On November 13 interviewed Robert Feldman of Salomon Brothers, Inc. for December issue of JES.

On December 7 interviewed William Piez, Senior Policy Advisor in the Office of the U.S. Trade Representative for the January issue of JES.

On December 13 spoke with Pamela Sparr of <u>Business International</u> regarding U.S. trade policy toward Japan in the early 1980s.

## Douglas Ostrom

On October 26 spoke with Chuck Friedhoff, <u>Investors' Daily</u>, on the political economy of Japan.

On November 2 and November 6 spoke with Jacob Park, <u>Fortune</u>, on the Japanese savings rate, the yen-dollar exchange rate and Japanese disposable income.

On November 3 spoke with Candance Cumberbatch of the  $\underline{\text{Wall Street Journal}}$  on the value of the yen.

On November 9 spoke with Kristin Knauth of <u>Billion</u> on exchange rate movements in Asia.

On November 27 and 29 spoke with Kon Ito, a free-lance journalist, about his proposals for resolving U.S.-Japan trade frictions.

On November 29 spoke with Jim Powell, who was writing an article for the New York Times, about protectionism against Japanese products in the United States and historical antecedents for such action.

On December 1 spoke briefly with Candance Cumberbatch, <u>Wall Street Journal</u>, about Japanese investment in Canada.

On December 2 spoke with Christian Lee of the  $\underline{\text{Journal of Commerce}}$ , New York, about Japanese insurance companies.

On December 5 spoke with Chuck Friedhoff, <u>Investors Daily</u>, about Japanese exports and imports.

On December 7 spoke with Candance Cumberbatch of the  $\underline{\text{Wall Street Journal}}$  and Dow Jones about the dollar in the 1990s.

On December 7 spoke with James Kim, <u>USA Today</u>, about Japanese equity markets.

On December 19 spoke with Jack Kramer, <u>Washington Business Journal</u>, about linkages of Washington area companies with Japanese companies.

On December 19 spoke with Ed Labat of Fortune about Japanese wage levels.

#### Gretchen Green

On October 26 provided information about Japan's official development assistance appropriations and expenditures to Clyde Farnsworth of the  $\underline{\text{New}}$  York  $\underline{\text{Times}}$ .

On November 3 provided information to Jonathan Katzenellenbogen, <u>Africa Analyses</u>, about Japanese official development assistance to African countries.

#### Pat Murdo

On October 27 talked with Peter Schuller of KUED public radio in San Francisco about the Japanese response to earthquake relief efforts in the Bay area.

On December 6 talked with Elizabeth Laden of the <u>Bozeman</u> (Montana) <u>Chronicle</u> about a story she was doing on the Montana International Trade Corp. and its ties with a Japanese research organization, which she mistakenly thought was JEI. Provided her with possible contacts for other questions she had on the story.

#### 6. SPECIAL FUNCTIONS

On October 5 JEI staff attended a luncheon with members of the economic office of the Embassy of Japan to discuss current issues in U.S.-Japan economic relations.

On November 13 JEI held a colloquium at which Robert Feldman of Salomon Brothers discussed the international role of the yen. The meeting was attended by 16 people representing the Congressional Research Service, Far Eastern Economic Review, the Office of Senator Bill Bradley, Shearson, Lehman Hutton, the U.S. State Department, the Federal Reserve Board, the Brookings Institution, and JEI.

On December 6 JEI cosponsored a conference in Los Angeles with the Japan-America Society of Southern California and the Japan Business Association of Southern California. The conference was entitled "The United States and Japan: Managing the Competitive Partnership," and was attended by approximately 90 people. Speakers were Consul General Hiromoto Seki; James Miscoll, Executive Vice President of the Bank of America; Kyukichi Ohmura, Senior Vice President of C. Itoh & Co.; Edward Lincoln, Senior Fellow of the Brookings Institution; Professor Daniel Okimoto of Stanford University; Professor John Endicott of the Georgia Institute of Technology; and Jiro Ishikawa, Chairman of the Board of the Union Bank of California.

\* \* \*

DATE	TO WHOM	PURPOSE	AMOUNT
	WILLIAM J. BARNDS	SALARY	\$39,500.00
JULY 1,'89	SUSAN MACKNIGHT	SALARY	\$29,999.96
TO	JON CHOY	SALARY	\$21,249.92
DEC. 31, 89	EILEEN DOHERTY	SALARY	\$3,249,99
	DOUGLAS OSTROM	SALARY	\$19,149.92
	BARBARA WANNER	SALARY	\$23,217.44
	PATRICIA MURDO	SALARY	\$15,620.00
	GRETCHEN GREEN	SALARY	\$13,374.92
	SUPPORT STAFF	SALARIES	\$61,370.40
	INTERNAL REVENUE SERVICE	FEDERAL W/H & FICA	\$67,806.64
	INTERNAL REVENUE SERVICE INTERNAL REVENUE SERVICE	INCOME TAX	\$22.00
	DC TREASURER	EMPLOYMENT TAX DC W1THHOLDING	\$156.83 \$9,192.20
	DC TREASURER	PERSONAL PROPERTY TAX	\$1,920.00
	DC TREASURER	SALES & USE TAX	\$853.26
	DC TREASURER	INCOME TAX	\$91.00
	DC EMPLOYMENT SERVICES	DC EMPLOYMENT TAX	\$119.43
	STATE OF MARYLAND	MD WITHHOLDING	\$5,352.13
	STATE OF VIRGINIA	VA WITHHOLDING	\$880.76
	GUARDIAN LIFE INS.	HEALTH INSURANCE	\$16,307.09
	VARIOUS VENDORS	HEALTH INSURANCE	\$629.70
	PHOENIX MUTUAL	DENTAL INSURANCE	\$1,851.98
	UNION MUTUAL	DISABILITY INSURANCE	\$1,196.97
	NEW ENGLAND LIFE	LIFE INSURANCE	\$761.05
	SMITHY BRAEDON CO.	RENT	\$50,662.82
	MILBANK, TWEED	LEGAL SERVICE	\$2,537.94
	KIRKLAND, ELLIS	LEGAL SERVICES	\$2,098.30
	ANNE DOUGLASSICPA	ACCOUNTING	\$6,043.75
	SUSAN HARFORD	SUBSCRIP. MAINT. CONSULTANT	\$5,806.25
	LUCINDA LEVINE	ART WORK	\$1,745.00
	RICHARD BLOOM	PHOTOGRAPHIC SERVICES	\$1,105.00
	VARIOUS CONSULTANTS	CONSULTING	\$1,300.00
	AMERICAN EXPRESS	TRAVEL, MEALS, ETC.	\$3,076.99
	JAPAN EXPRESS TRAVEL VARIOUS VENDORS	TRAVEL	\$416.00
	VARIOUS PEOPLE	TRAVEL REIMB. TRAVEL & MEALS	\$844.00
	MASTER PRINT	PRINTING	\$391.25 \$16,422.62
	FLORES PRINTING	PRINTING	\$3,232.91
	COMPUTYPE	TYPESETTING	\$956.12
	ADP	PAYROLL PROCESSING	\$609.32
	ADIA TEMP.	TEMPORARY HELP	\$1,469.00
	ADIA SERVICES	EMPLOYMENT CONTRACT	\$3,240.00
	STAFF BUILDERS	TEMPORARY HELP	\$2,499.76
	ARA CORY	COFFEE & TEA SUPPLIES	\$774.51
	C & P AND MCI	TELEPHONE SERVICES	\$4,469.88
	UP\$	DELIVERY SERVICE	\$96.50
	US EXPRESS	DELIVERY SERVICE	\$482.16
	EXPRESS IT	DELIVERY SERVICE	\$844.60
	FEDERAL EXPRESS	DELIVERY SERIVCE	\$77.00
	GLOBAL MAIL	AIR CARGO	\$2,372.00
	OCS AIRCARGO	AIR CARGO	\$5,054.49
	US POSTAL SERVICE	POSTAGE	\$18,120.00
Coontinue	CHESHIRE	EQUIP. MAINTENANCE	\$1,402.38

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# JAPAN ECONOMIC INSTITUTE OF AMERICA - JUSTICE DEPT. REPORT - PAGE 6 - QUESTION 15 ATTACHMENT

MULTIGRAPHICS	EQUIP. MAINTENANCE EQUIP. MAINTENANCE EQUIP. MAINTEMANCE EQUIP. MAINTENANCE	\$795.00
PITNEY BOWES	EQUIP. MAINTENANCE	\$283.02
WANG	EQUIP. MAINTEMANCE	\$1,349.38
SHARP	Egoti : iminicimist	\$742.67
OFF SET DUPLICATORS	EQUIP, MAINTENANCE	\$1,341.00
US LEASING	EQUIP. LEASE & PROPERTY TAX	\$530.46
MANAGEMENT ENGINEERING INC.	EQUIPMENT PURCHASE	\$4,444.00
WALKER SUPPLY	PRODUCTION SUPPLIES	\$94.34
VARIOUS VENDORS	PRODUCTION SUPPLIES	\$277.25
NVT	PRINTING SUPPLIES	\$1,976.27
PARSON PAPER	PAPER	\$487.60
REESE PRESS	PAPER & PRINTING	\$6,830.34
DIAMOND PAPER	PAPER & SUPPLIES	\$1,693.90
ANDREWS OFFICE SUPPLIES	OFFICE SUPPLIES	\$71.16
RELIABLE OFFICE SUPPLIES	OFFICE SUPPLIES	\$543.81
VARIOUS VENDORS	MISC. SUPPLIES & TRAVEL	\$1,370.33
EMPLOYEE REIMBURSEMENTS	TRAVEL, MEALS, SUPPLIES	\$1,280.79
DATA BASE	COMPUTER SECURITY COMPUTER SUPPORT DATA BASE CARTRIDGE REFILLS COMPUTER PARTS MAILING LIST OFFICE RENEWAL	\$2,048.24
MANAGEMENT ENGINEERING INC.	COMPUTER SUPPORT	\$725.00
NIKKEI TELECOM	DATA BASE	\$302.50
LASER EDGE	CARTRIDGE REFILLS	\$420.00
AMERICAN MICRO DISTRIBUTORS	COMPUTER PARTS	\$566.00
DUNHILL LISTS	MAILING LIST	\$1,077.50
INTERIOR SOLUTION	OFFICE RENEWAL	\$11,554.00
DOUGLAS BAILEY	OFFICE DECORATION	\$2,500.00
SUSHI EXPRESS	CATERING	\$595.00
SICHIUN PAVILION	CATERING	\$190,97
HELENS	CATERING	\$1,308.44
JACOB\$ GARDNER	OFFICE FURNITURE	\$611.92
D & F	OFFICE FURNITURE	\$887.96
JAPAN AMERICA SOC. OF DC	DUES & MEETINGS	\$1,300.00
OTHER JAPAN-AMERICA SOC.	MEETINGS	\$1,755.00
JAPAN COMMERCE ASSOC.	DUES & MEETINGS	\$220.00
ASIA SOCIETY	MEETINGS	\$45.00
KYODO	NEWS SERVICE	\$1,350.00
OCS AMERICA	BOOKS & SUBSCRIPTIONS	\$6,706.70
VARIOUS VENDORS	BOOKS & SUBSCRIPTIONS	\$5,342.08

Total: \$535,641.77

# UNITED STATES DEPARTMENT OF JUSTICE REGISTRATION UNIT CRIMINAL DIVISION WASHINGTON, D.C. 20530

# NOTICE

ng questions and return this supplemental statement:
of Section V (Political rm OBD-64 - Supplemental
or. No
is "yes" do not answer
terial in connection with your
r No
is "yes" please forward for material including: films, res, press releases, etc. ring the past six months.)
January 29 , 1990  Date
SELECTIVE DE LE CONTROL DE LE